

sharp
capital

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A photograph of a modern, minimalist building constructed from light-colored concrete. The building features a grid of small, circular holes or indentations across its facade, creating a textured, perforated appearance. The structure is composed of several rectangular volumes of varying heights and widths, with some sections featuring recessed rectangular openings. The building is set against a clear, pale blue sky. The word "People" is overlaid on the right side of the image, followed by a short teal horizontal line.

People —

People

Experienced team that has been working together for many years.

Strong emphasis on developing people: 11 out of 13 members of our investment team started out as interns; 6 out of 9 members of the operations team joined as interns.



People





Culture_

Culture

Who we are

We are a company of owners, based on a partnership model, focused on investing in equities.

Our team is extense, made by professionals who have been working together for many years, with vast experience in equity investments in the Brazilian market.

Our work is our lifestyle.

Culture

Our principles

“Principles connect your values to your actions; they are beacons that guide your action, and help you successfully deal with the laws of reality.

It is to your principles that you turn when you face hard choices.”

Ray Dalio

Be an independent thinker

This is the only way to build a special and lasting business. Fads disappear over time, strong results last.

Be transparent

Decision-making is based on ideas. There is no room for ego or hierarchy.

Conclude

Unfinished work is temporarily equal to nonexistent work. Get rid of the excesses, keep the essential.

Be the manager of your own time

Give the “compound interest” of work a chance to add you a non-linear value.

Be irreplaceable

Being diligent, hardworking and technically capable is fundamental, but only the starting point, as they are replicable traits. To have a real edge, we have to go beyond.

Do what's right

Big or small, your attitudes shape the image of who you are and influence the people around you. Stay true to your principles and pass them on.



Investment Philosophy_

Investment Philosophy

We are constantly seeking to break the conventional logic of achieving greater returns through the incurrence of higher risk.

We base our thinking mainly on:

Bottom-up approach

Focus on the companies

Circle of competence

Focus on Brazilian equities

Capital preservation

Position sizing and margin of safety



Funds_

Funds

Funds	Benchmark	Type	Gross exposure %	Net exposure %	Volatility %	Track Record years	Total AuM (BRL)	Status
Sharp Equity Value	Real interest rate	Long Only	80 – 100	80 – 100	14	13	2.3 bn	open
Sharp Equity Value Inst						10		
Sharp Ibovespa Ativo	Ibovespa	Long Only	90 – 100	90 – 100	20	16	2.4 bn	closed
Sharp Ibovespa Ativo 30						1		open
Sharp Long Biased	CDI	Long Biased	130 – 270	20 – 100	10	5	3.6 bn	closed
Sharp Long Short	CDI	Long Short	30 – 90	2.5	2.5	19	2.0 bn	closed
Sharp Long Short 2X		Neutral	60 – 180	5	5	9		

The values presented in the table above are estimates and may fluctuate significantly depending on market conditions.

Funds

1. Sharp Equity Value

Goal: generate real returns above the local opportunity cost.

The fund invests between 80% and 100% of its net worth in equities.

We seek to achieve a deep understanding of the companies and constantly evaluate the best risk-adjusted alternatives.

Cumulative performance since inception

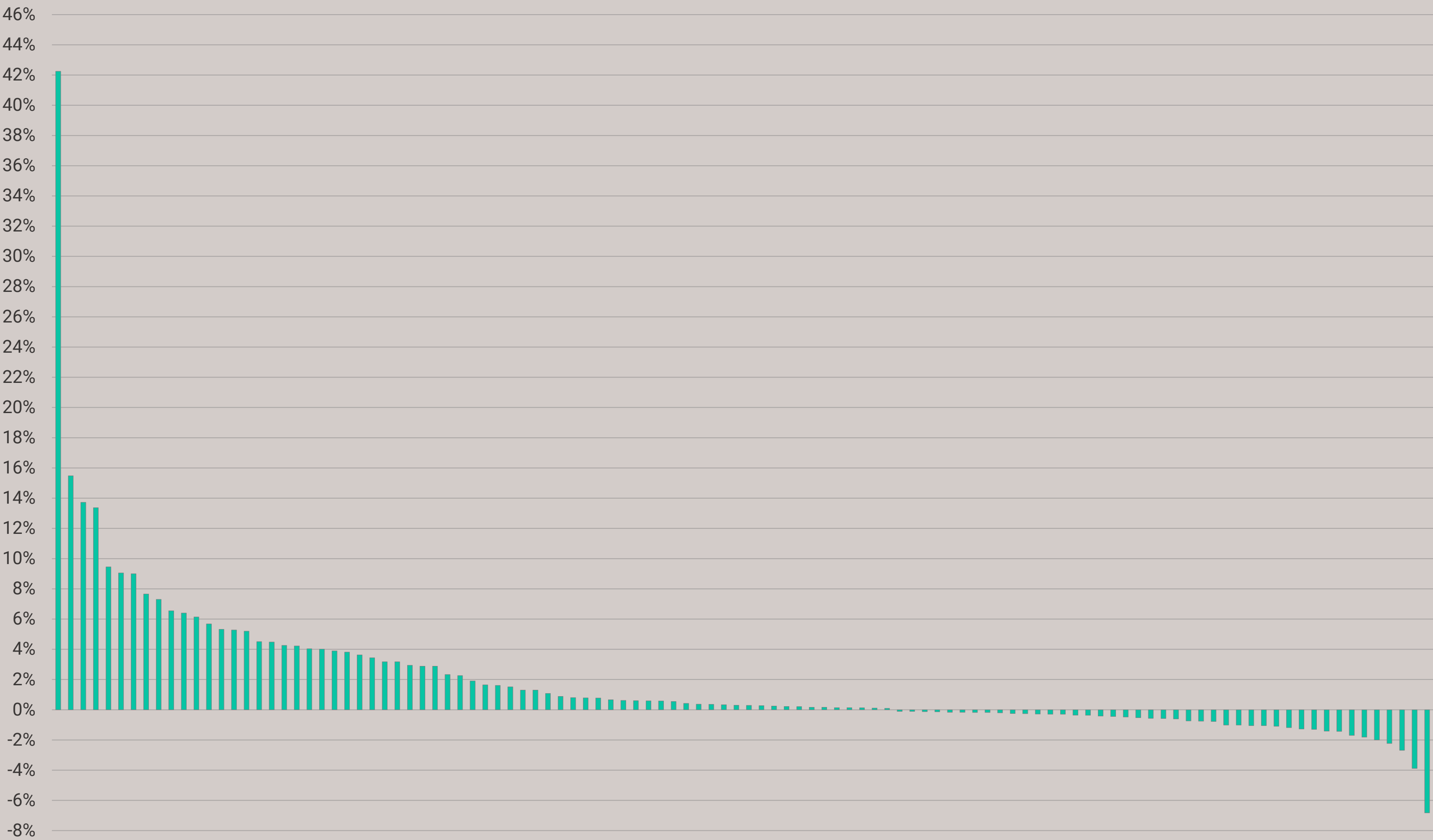


Funds

1. Sharp Equity Value

Few investments generated losses over 2pp.

Performance attribution per stock since inception



Funds

1. Sharp Equity Value

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Ibov	Benchmark	Since inception	Ibov since inception	Benchmark since inception
2010												2.40%	2.40%	-0.66%	1.07%	2.40%	-0.66%	1.07%
2011	-4.64%	0.69%	7.84%	1.65%	1.68%	-0.65%	-5.67%	-5.64%	-7.44%	10.64%	-1.57%	0.93%	-3.71%	-18.11%	11.38%	-1.40%	-18.65%	12.57%
2012	6.11%	5.74%	3.21%	-0.28%	-3.52%	2.09%	2.29%	0.96%	3.59%	-0.34%	1.85%	3.71%	28.10%	7.40%	14.26%	26.31%	-12.63%	28.62%
2013	0.60%	2.19%	-0.70%	1.38%	0.51%	-6.54%	1.19%	3.93%	5.15%	5.13%	0.44%	-0.88%	12.51%	-15.50%	11.87%	42.11%	-26.17%	43.88%
2014	-4.89%	0.01%	4.89%	1.99%	1.99%	3.71%	0.92%	4.47%	-5.60%	2.44%	3.93%	-2.63%	11.06%	-2.91%	12.91%	57.83%	-28.32%	62.45%
2015	-5.15%	4.73%	1.57%	3.75%	-2.65%	2.06%	-0.97%	-3.78%	-3.21%	2.08%	0.81%	-1.68%	-2.94%	-13.31%	17.32%	53.19%	-37.86%	90.59%
2016	-1.05%	2.17%	8.20%	3.91%	0.19%	4.26%	6.20%	-0.64%	-0.30%	5.00%	-5.25%	0.94%	25.44%	38.93%	13.36%	92.16%	-13.67%	116.05%
2017	5.33%	1.93%	0.94%	1.03%	-0.43%	1.98%	3.88%	4.18%	1.64%	-0.17%	-1.85%	2.80%	23.17%	26.86%	8.75%	136.68%	9.51%	134.96%
2018	6.37%	0.11%	0.66%	-0.91%	-4.81%	-2.92%	4.44%	-3.14%	-0.15%	11.81%	4.08%	2.60%	18.36%	15.03%	9.18%	180.14%	25.97%	156.51%
2019	8.72%	-0.51%	0.64%	2.19%	4.10%	3.33%	4.02%	3.02%	1.52%	0.34%	2.74%	6.62%	43.08%	31.58%	9.16%	300.81%	65.76%	180.00%
2020	4.56%	-4.74%	-29.63%	14.06%	7.90%	11.35%	9.65%	-0.59%	-2.82%	-1.00%	9.91%	5.94%	17.28%	2.92%	8.38%	370.09%	70.59%	203.46%
2021	0.66%	-2.57%	-1.98%	3.59%	-0.05%	1.34%	-3.90%	0.90%	-4.93%	-9.83%	-4.10%	0.35%	-19.30%	-11.93%	14.46%	279.38%	50.25%	247.34%
2022	3.23%	-0.01%	1.15%	-6.68%	-0.60%	-9.36%	9.03%	4.77%	0.75%	8.56%	-5.79%	-2.38%	0.88%	4.69%	11.56%	282.71%	57.29%	287.49%
2023	4.76%	-7.99%	-3.83%	3.12%	4.11%	9.28%	3.66%	-4.46%	-0.34%	-5.05%	10.41%	4.45%	17.54%	22.28%	10.70%	349.83%	92.34%	328.96%
2024	-3.10%	1.96%	1.70%	-5.82%	-1.14%	1.75%							-4.80%	-7.66%	5.42%	328.23%	77.60%	352.20%

* Benchmark: IPCA + “X”%; X=IMA-B yield

Funds

2. Sharp Ibovespa Ativo

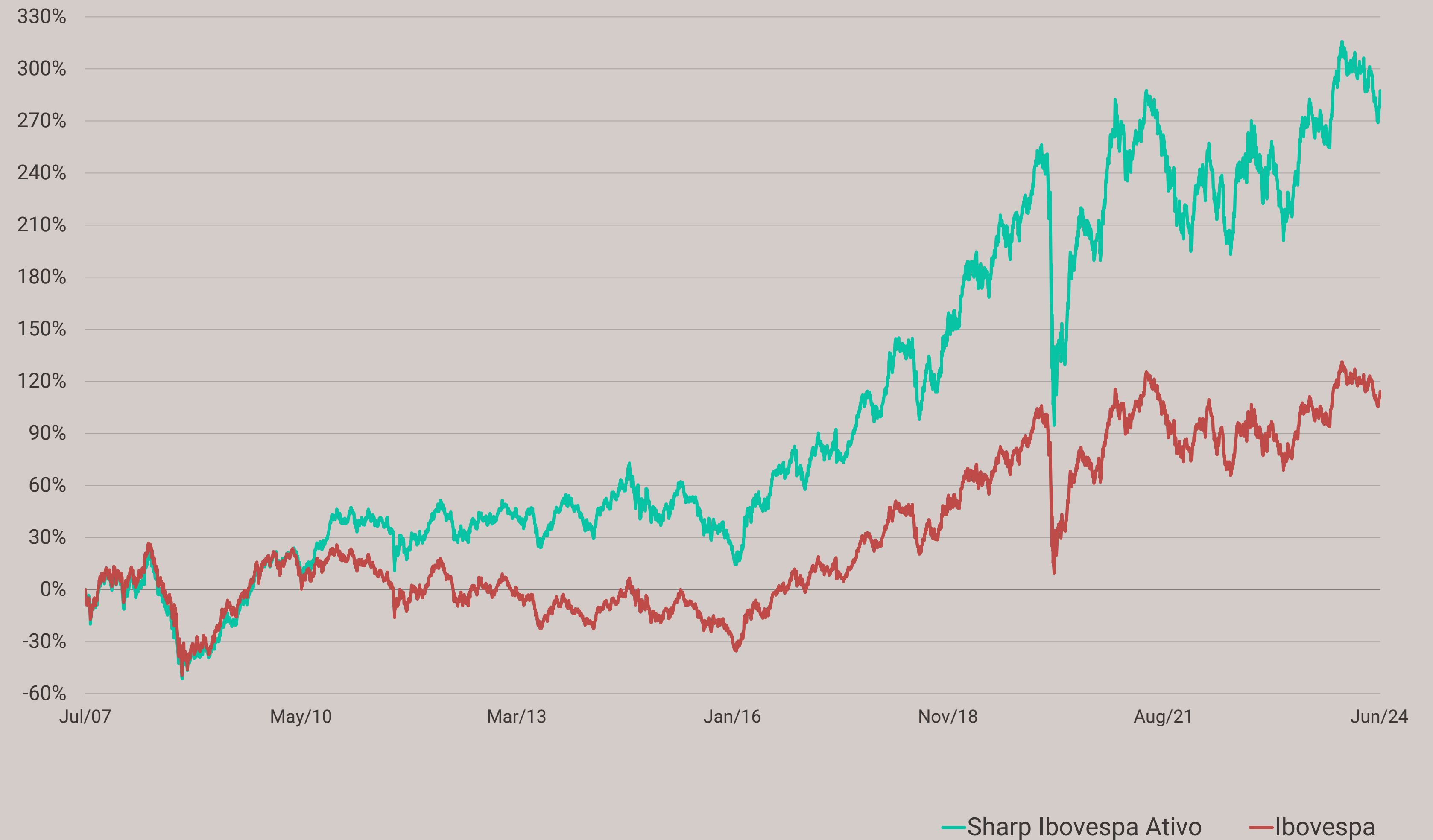
Goal: generate returns above Ibovespa.

Historical consistency: Since inception, the fund has outperformed the Ibovespa in 99% of all 5-year periods.

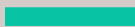
96% historical correlation with the Ibovespa.

High liquidity strategy.

Cumulative performance since inception



Funds



2. Sharp Ibovespa Ativo

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Ibov	Since inception	Ibov since inception
2007							-4.51%	-3.93%	11.25%	8.78%	-3.32%	0.98%	8.38%	10.08%	8.38%	10.08%
2008	-11.62%	11.37%	-7.49%	7.38%	12.76%	-10.01%	-9.26%	-8.78%	-14.03%	-22.27%	3.61%	-0.01%	-43.15%	-41.22%	-38.38%	-35.30%
2009	2.74%	0.09%	3.81%	15.93%	11.69%	-3.56%	9.97%	3.15%	9.86%	3.95%	7.59%	2.02%	89.55%	82.66%	16.79%	18.18%
2010	-2.20%	1.14%	4.47%	-0.95%	-5.93%	-1.79%	13.57%	0.17%	7.45%	4.72%	-2.44%	2.61%	21.17%	1.04%	41.51%	19.42%
2011	-2.65%	1.33%	3.05%	-1.09%	-0.48%	-1.87%	-3.66%	-4.35%	-5.39%	8.53%	-1.91%	0.34%	-8.56%	-18.11%	29.40%	-2.21%
2012	8.35%	4.35%	-0.58%	-2.04%	-8.04%	0.40%	1.66%	1.08%	3.94%	-0.81%	0.46%	4.66%	13.25%	7.40%	46.54%	5.02%
2013	-0.88%	-0.64%	-1.68%	2.01%	-1.54%	-9.18%	1.70%	4.11%	5.32%	6.96%	-1.15%	-2.69%	1.33%	-15.50%	48.49%	-11.25%
2014	-7.13%	-1.23%	4.90%	2.24%	0.16%	4.08%	3.92%	8.24%	-12.04%	1.13%	2.88%	-6.34%	-1.13%	-2.91%	46.81%	-13.83%
2015	-6.74%	8.64%	0.17%	7.10%	-5.91%	1.28%	-3.16%	-7.53%	-3.94%	1.08%	-0.98%	-3.52%	-13.97%	-13.31%	26.31%	-25.31%
2016	-3.79%	3.83%	14.14%	6.40%	-5.31%	5.59%	10.00%	-0.05%	-0.64%	9.14%	-6.78%	-2.01%	32.10%	38.93%	66.86%	3.77%
2017	7.52%	3.00%	-2.07%	0.36%	-2.94%	1.11%	4.60%	6.94%	3.57%	0.26%	-4.02%	5.34%	25.44%	26.86%	109.31%	31.64%
2018	12.03%	1.59%	1.52%	0.39%	-9.11%	-5.31%	8.94%	-3.74%	3.23%	11.59%	3.15%	-0.12%	24.24%	15.03%	160.03%	51.43%
2019	10.40%	-1.26%	-0.16%	0.54%	1.65%	4.26%	0.23%	0.77%	3.49%	1.91%	0.46%	6.66%	32.36%	31.58%	244.18%	99.26%
2020	-0.44%	-7.53%	-29.85%	10.05%	7.50%	9.54%	9.70%	-3.76%	-3.71%	-1.08%	15.60%	8.83%	5.89%	2.92%	264.46%	105.07%
2021	-3.28%	-4.62%	4.34%	2.69%	4.30%	0.51%	-4.01%	-1.67%	-6.31%	-7.25%	-1.75%	1.10%	-15.58%	-11.93%	207.67%	80.61%
2022	7.38%	2.54%	4.24%	-8.44%	3.69%	-10.30%	5.46%	6.35%	1.12%	5.78%	-2.79%	-2.54%	11.10%	4.69%	241.84%	89.08%
2023	3.93%	-7.93%	-3.77%	2.65%	3.09%	9.73%	4.07%	-4.11%	0.45%	-2.70%	11.14%	4.93%	21.61%	22.28%	315.70%	131.21%
2024	-4.20%	0.98%	-0.19%	-3.11%	-2.07%	1.32%							-7.17%	-7.66%	285.88%	113.50%

Funds

3. Sharp Long Biased

Goal: generate returns above CDI.

The fund seeks to combine our stock picking process with relative value operations and efficient hedges.

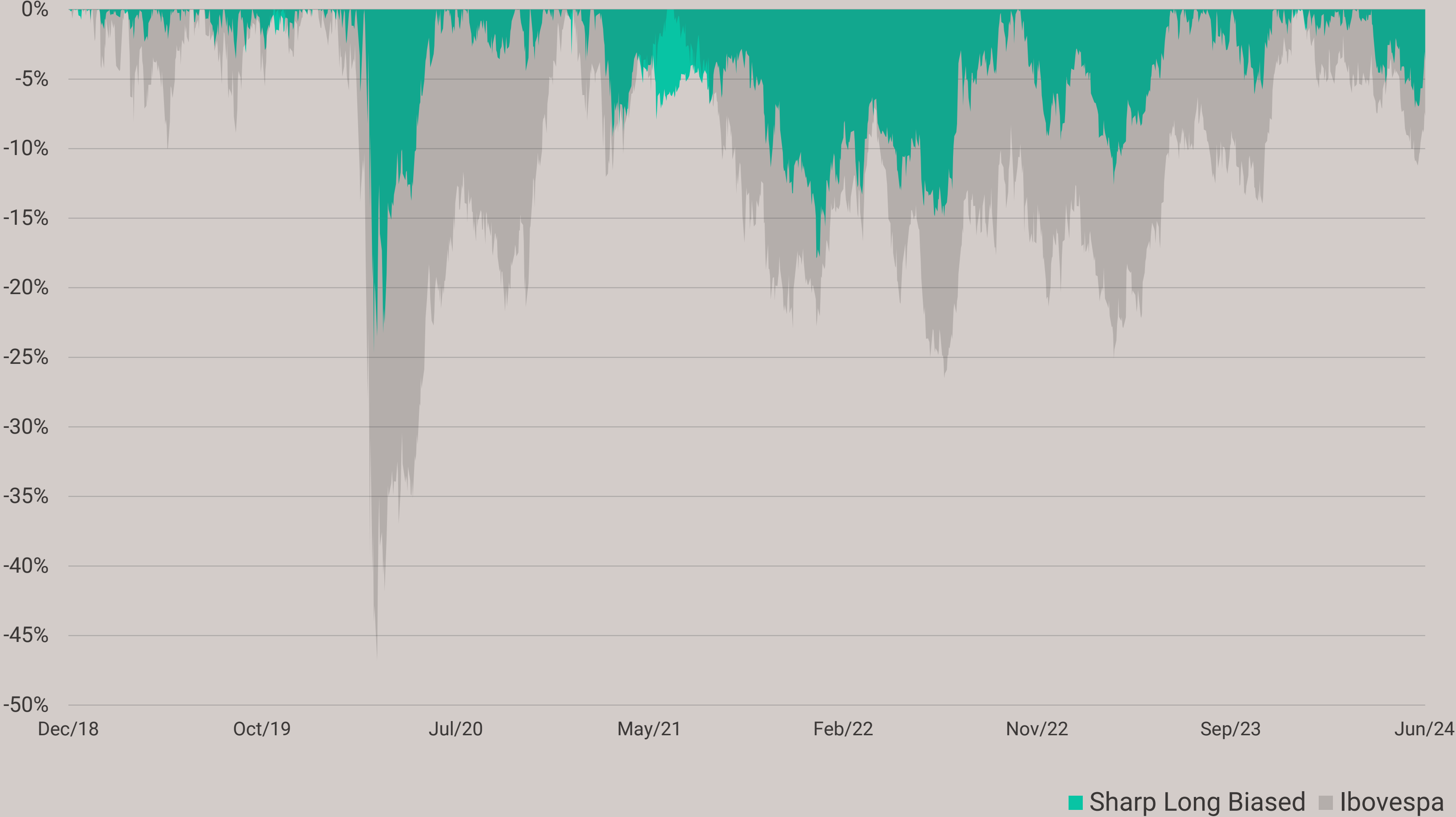


Funds

3. Sharp Long Biased

Relatively small *drawdowns* when compared to Ibovespa.

Drawdowns - Sharp Long Biased vs Ibovespa



Funds

3. Sharp Long Biased

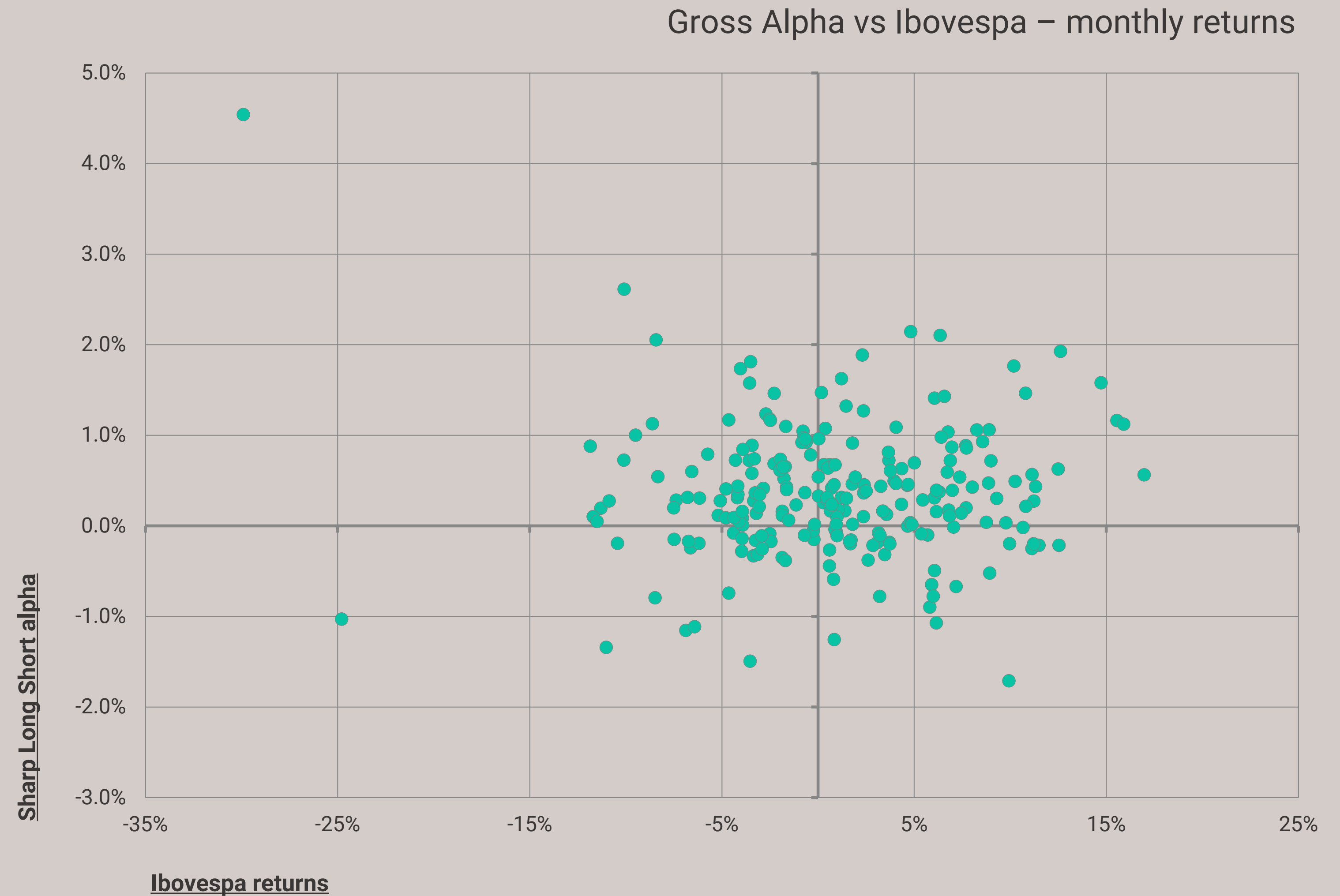
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	CDI	Since inception	CDI since inception
2018												3.07%	3.07%	0.15%	3.07%	0.15%
2019	6.35%	0.09%	0.80%	1.57%	4.06%	3.16%	2.37%	3.43%	0.23%	-0.55%	1.35%	5.31%	31.77%	5.96%	35.81%	6.12%
2020	3.55%	0.68%	-9.36%	10.23%	6.32%	6.54%	7.73%	-0.02%	-0.91%	-0.18%	8.26%	4.31%	41.93%	2.76%	92.75%	9.05%
2021	1.09%	-0.04%	-2.35%	3.36%	-2.16%	1.38%	-2.12%	3.45%	-1.56%	-6.62%	-2.10%	0.03%	-7.78%	4.42%	77.76%	13.87%
2022	3.30%	1.68%	1.27%	-2.32%	-0.03%	-5.59%	6.77%	4.12%	1.53%	6.19%	-2.81%	-2.22%	11.69%	12.39%	98.54%	27.98%
2023	3.36%	-4.80%	-2.42%	2.88%	2.41%	7.49%	3.59%	-2.21%	0.15%	-2.86%	6.23%	3.45%	17.76%	13.04%	133.79%	44.67%
2024	-1.29%	1.16%	0.91%	-4.65%	0.18%	1.52%							-2.29%	5.22%	128.44%	52.21%

Funds

4.1. Sharp Long Short

Goal: generate returns above CDI.

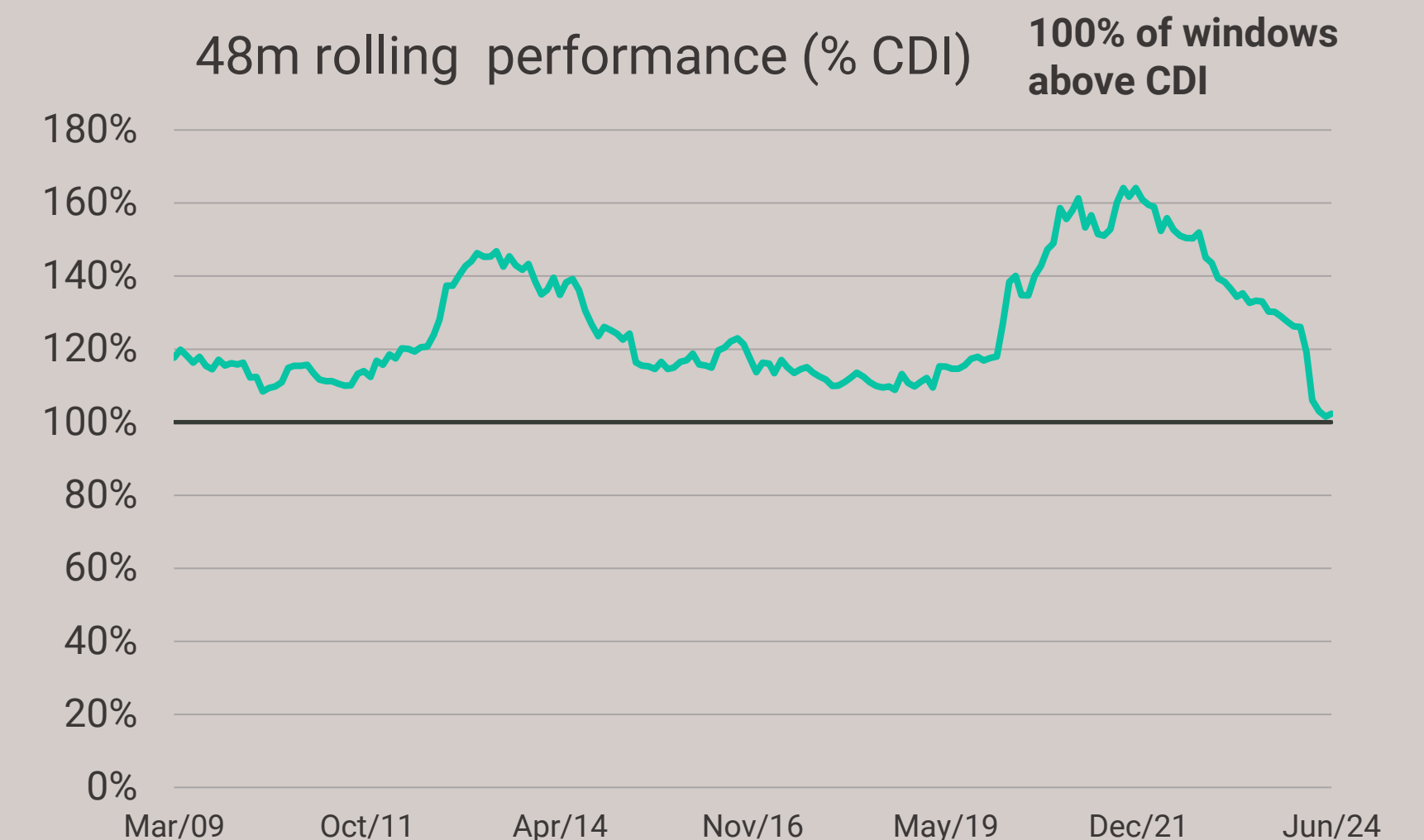
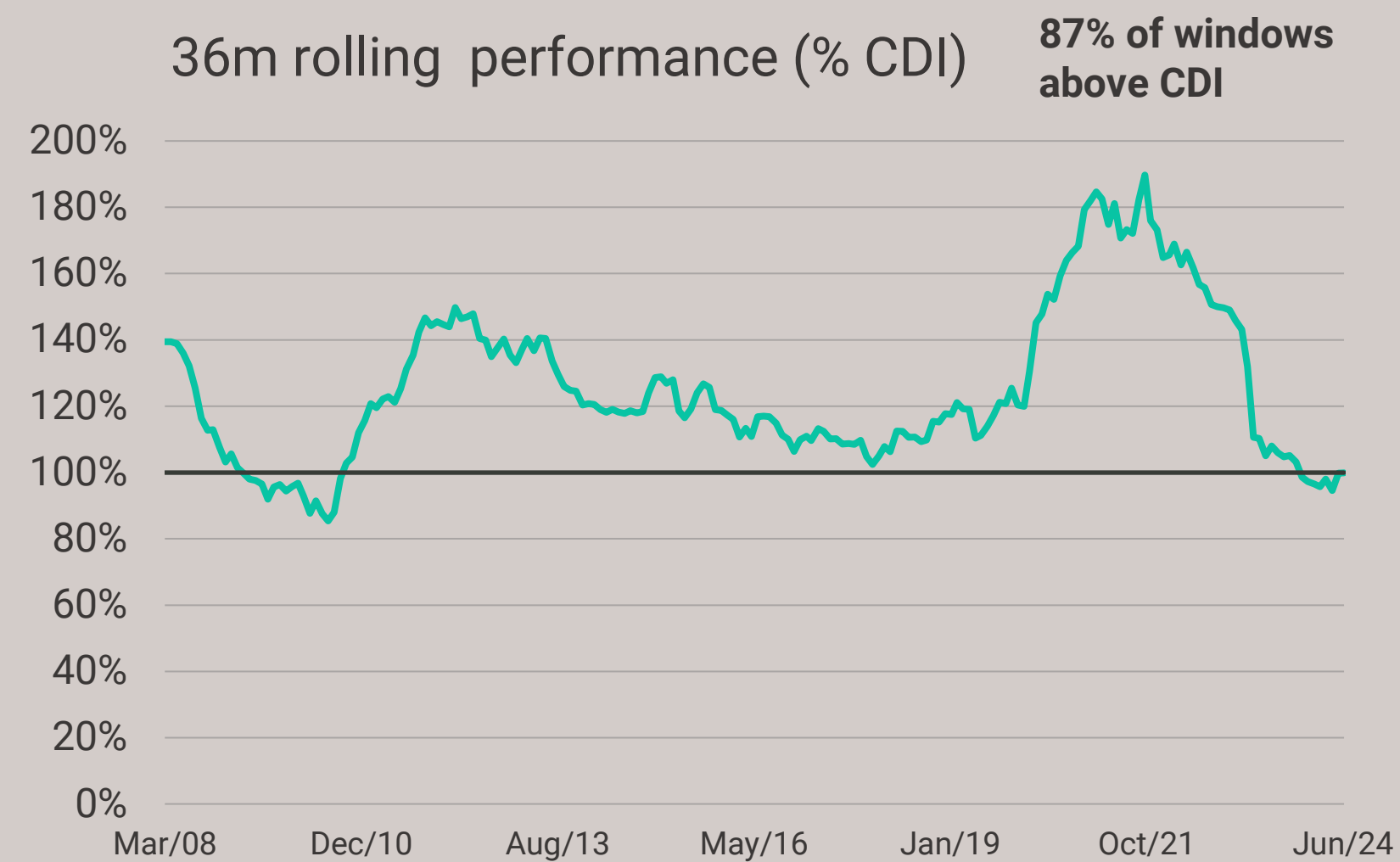
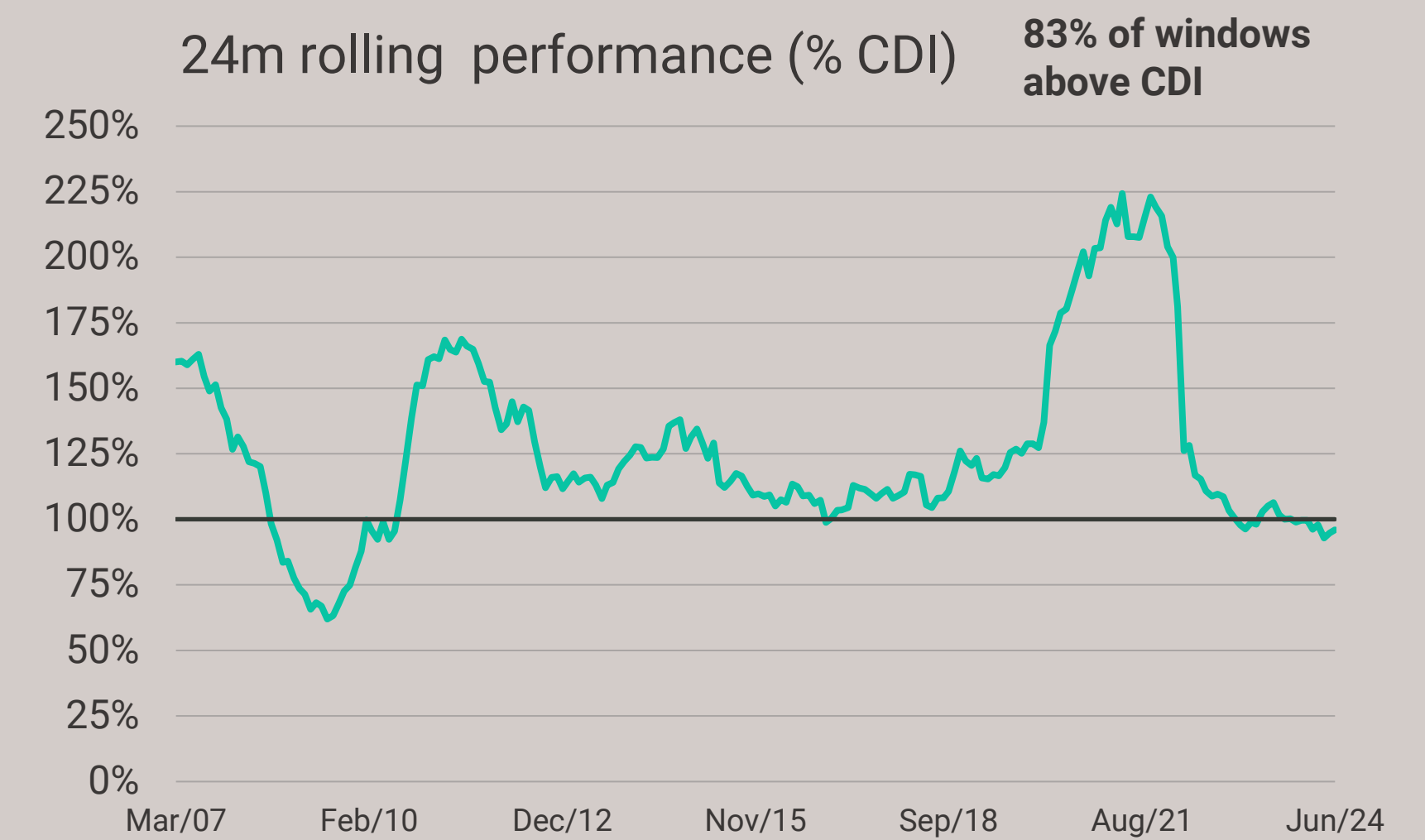
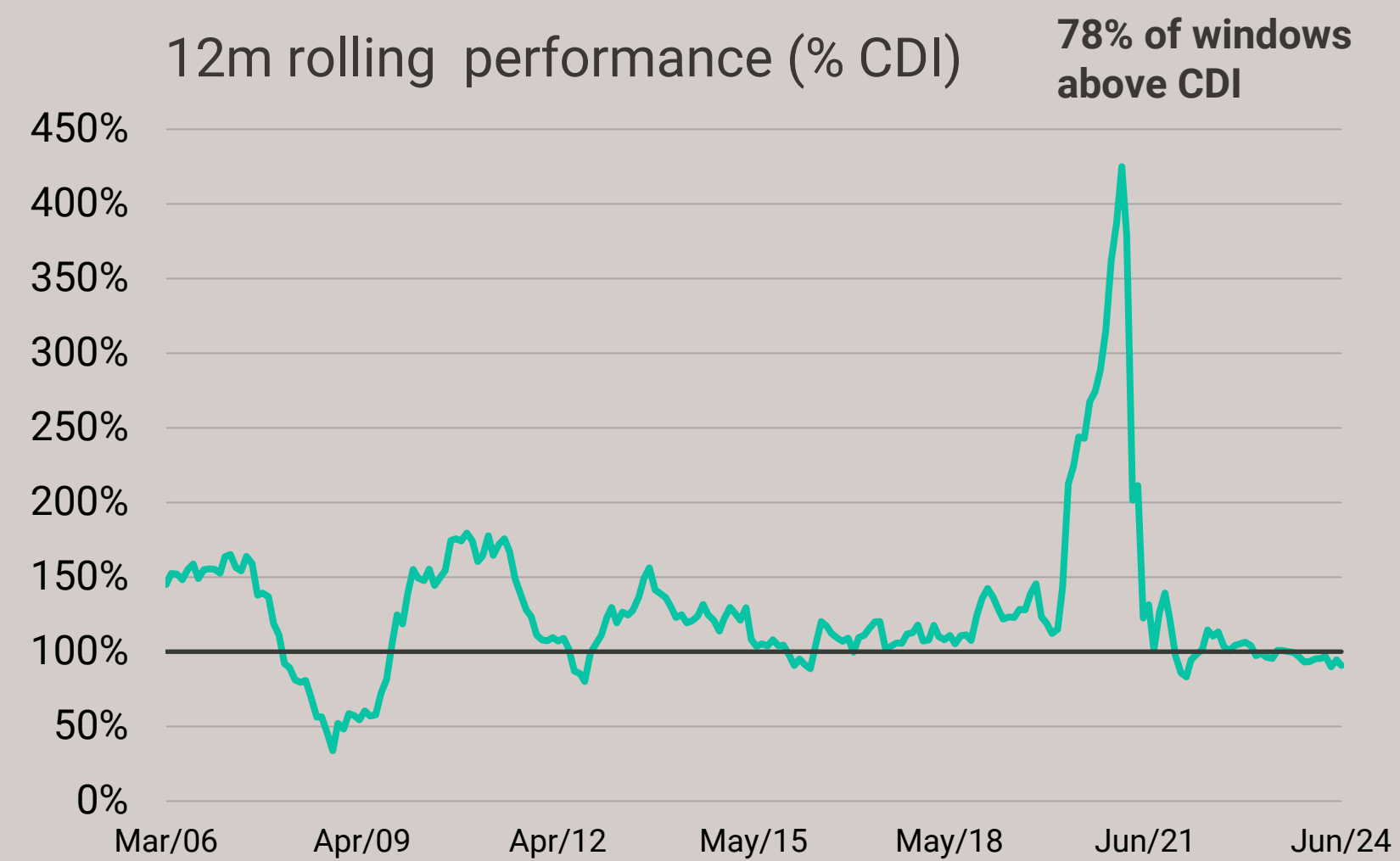
Historically low correlation with Ibovespa, with hedge funds and with other long-short funds.



Funds

4.1. Sharp Long Short

Time
consistency.



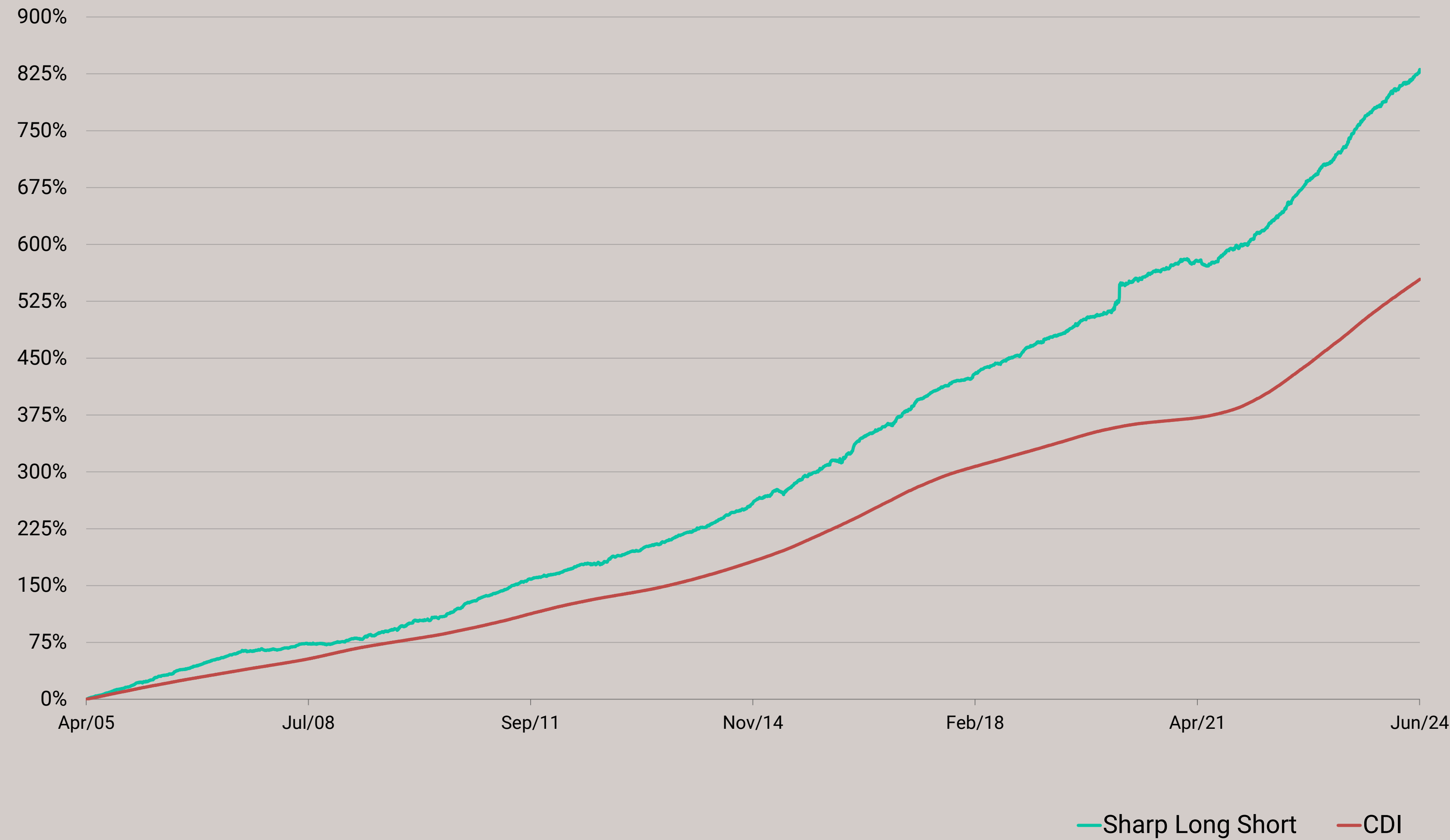
Funds

4.1. Sharp Long Short

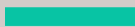
Small drawdowns over time.

Consistent historical returns.

Cumulative performance since inception



Funds



4.1. Sharp Long Short

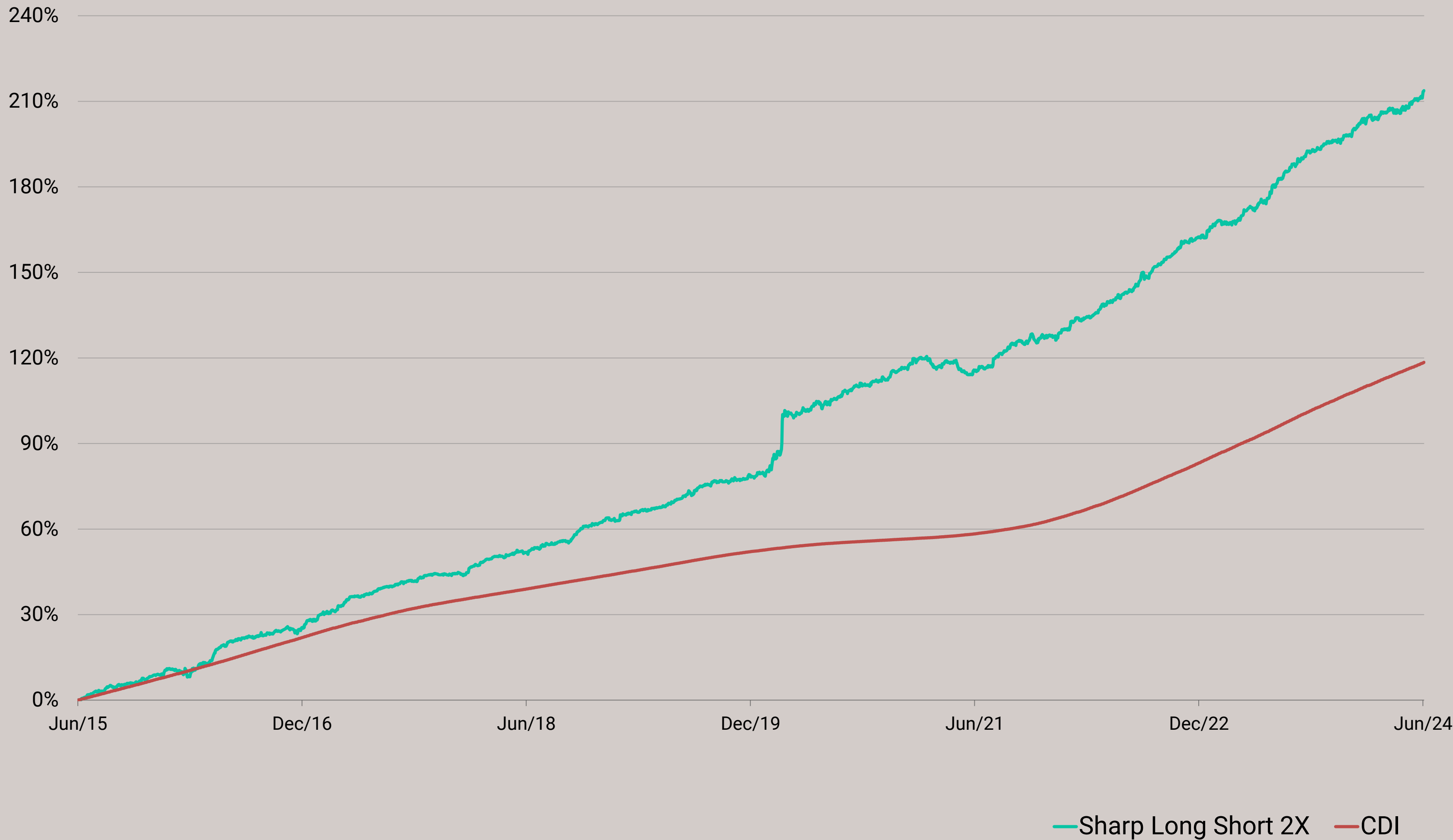
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	CDI	Since inception	CDI since inception
2005				0.31%	2.67%	2.10%	1.76%	2.44%	2.78%	1.31%	1.72%	2.57%	19.08%	12.88%	19.08%	12.88%
2006	2.62%	0.68%	1.83%	2.59%	2.31%	0.96%	2.26%	2.35%	0.82%	1.65%	1.28%	1.85%	23.36%	15.03%	46.89%	29.84%
2007	1.77%	1.60%	1.43%	1.38%	1.69%	1.60%	1.43%	-0.30%	0.63%	1.18%	-0.81%	0.85%	13.14%	11.82%	66.19%	45.19%
2008	-0.41%	1.24%	0.40%	1.17%	1.71%	0.46%	0.09%	-0.27%	-0.42%	-0.04%	1.36%	0.56%	5.98%	12.38%	76.12%	63.16%
2009	0.87%	1.12%	0.12%	1.84%	1.23%	0.43%	1.57%	0.45%	1.56%	1.46%	0.38%	1.99%	13.81%	9.88%	100.45%	79.27%
2010	1.63%	0.26%	-0.30%	2.19%	0.36%	0.89%	2.07%	2.35%	1.91%	1.53%	1.04%	1.89%	16.99%	9.75%	134.51%	96.75%
2011	0.78%	0.98%	1.15%	1.28%	1.41%	1.50%	1.43%	0.83%	1.03%	0.60%	0.62%	0.58%	12.89%	11.60%	164.74%	119.57%
2012	0.46%	0.83%	1.25%	0.89%	1.32%	0.48%	-0.28%	0.35%	0.20%	2.01%	0.80%	0.65%	9.32%	8.40%	189.40%	138.01%
2013	1.01%	1.01%	0.19%	1.27%	1.01%	0.62%	0.36%	1.20%	0.91%	1.28%	0.86%	0.78%	11.00%	8.06%	221.23%	157.20%
2014	0.86%	0.85%	0.61%	1.07%	1.46%	1.16%	1.33%	0.76%	0.85%	0.76%	1.83%	1.67%	14.02%	10.81%	266.26%	185.01%
2015	0.57%	0.48%	1.77%	-0.91%	1.13%	1.58%	1.43%	1.47%	0.62%	0.96%	1.32%	1.00%	12.01%	13.24%	310.25%	222.75%
2016	1.21%	0.20%	1.55%	1.10%	3.24%	1.31%	0.74%	1.21%	0.35%	1.16%	0.14%	2.18%	15.33%	14.00%	373.16%	267.93%
2017	1.45%	0.53%	2.01%	0.80%	0.83%	1.19%	0.67%	0.76%	0.49%	0.81%	0.09%	0.54%	10.64%	9.93%	423.52%	304.45%
2018	0.98%	0.90%	0.81%	0.36%	0.60%	0.48%	0.77%	0.53%	0.06%	1.79%	0.65%	0.86%	9.15%	6.42%	471.41%	330.42%
2019	0.57%	0.46%	0.33%	0.45%	0.61%	0.74%	0.77%	1.09%	0.43%	0.42%	0.27%	0.33%	6.69%	5.96%	509.65%	356.08%
2020	0.55%	1.73%	3.63%	0.54%	0.82%	0.12%	0.85%	0.47%	0.10%	0.32%	0.86%	0.26%	10.69%	2.76%	574.79%	368.66%
2021	0.59%	0.10%	-0.63%	0.59%	-0.97%	0.43%	0.34%	1.42%	0.83%	0.20%	0.49%	0.37%	3.80%	4.42%	600.45%	389.39%
2022	0.96%	1.24%	0.29%	1.39%	0.77%	0.90%	1.33%	1.34%	1.19%	1.12%	1.06%	0.85%	13.18%	12.39%	692.75%	450.03%
2023	1.11%	0.63%	0.74%	1.16%	0.75%	1.62%	1.34%	1.22%	1.03%	0.74%	0.54%	0.65%	12.16%	13.04%	789.18%	521.75%
2024	1.20%	0.54%	0.57%	0.33%	1.01%	0.93%							4.67%	5.22%	830.73%	554.18%

Funds

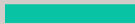
4.2. Sharp Long Short 2X

The fund strategy is to replicate, in our best efforts, the positions of Sharp Long Short, with twice the exposure.

Cumulative performance since inception



Funds



4.2. Sharp Long Short 2X

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	CDI	Since inception	CDI since inception
2015						1.33%	1.61%	1.78%	0.48%	1.02%	1.60%	1.05%	9.20%	7.78%	9.20%	7.78%
2016	1.40%	-0.34%	1.86%	1.27%	4.92%	1.56%	0.61%	1.38%	-0.25%	1.40%	-0.66%	3.24%	17.51%	14.00%	28.33%	22.87%
2017	2.03%	0.39%	2.73%	0.84%	0.88%	1.67%	0.72%	0.89%	0.59%	1.04%	-0.22%	0.60%	12.83%	9.93%	44.79%	35.06%
2018	1.33%	1.27%	1.22%	0.28%	0.83%	0.56%	1.09%	0.56%	0.05%	3.09%	0.96%	1.26%	13.21%	6.42%	63.92%	43.73%
2019	0.67%	0.56%	0.38%	0.58%	0.81%	1.03%	1.08%	1.72%	0.51%	0.50%	0.29%	0.49%	8.96%	5.96%	78.61%	52.30%
2020	0.81%	3.31%	7.18%	0.94%	1.59%	0.16%	1.67%	0.91%	0.24%	0.62%	1.71%	0.45%	21.22%	2.76%	116.52%	56.50%
2021	1.10%	0.21%	-1.18%	1.01%	-1.89%	0.71%	0.45%	2.39%	1.24%	0.17%	0.59%	0.28%	5.12%	4.42%	127.61%	63.43%
2022	1.13%	1.71%	0.02%	1.97%	0.65%	1.03%	1.64%	1.66%	1.44%	1.36%	1.24%	0.70%	15.56%	12.39%	163.02%	83.68%
2023	1.26%	0.51%	0.47%	1.56%	0.55%	2.26%	1.64%	1.41%	1.22%	0.70%	0.47%	0.63%	13.43%	13.04%	198.35%	107.63%
2024	1.49%	0.50%	0.53%	-0.06%	1.37%	1.22%							5.15%	5.22%	213.72%	118.46%

Bios

Ivan Guetta, CFA

Graduated in Industrial Engineering at UFRJ. In 2006, concluded a post-graduate course on Corporate Law and Capital Markets at FGV. Joined GAP in 2003 and was a portfolio manager for the equity team until 2018. Was a board member of Omega Geração S.A. from 2018 to 2020.

Marcelo Clark, CFA

Graduated in Industrial Engineering at PUC-RJ. Joined GAP in 2007 and worked as an equity research analyst until 2011, then switched to SPX Capital. Returned to GAP in 2013, working as a portfolio manager and an analyst until 2018.

Leandro Goulart

Graduated in Control Systems Engineering at UFRJ and in Engineering at École Centrale de Paris. Joined Banco BBM in 2009 as a macroeconomics analyst. In 2010, switched to ARX Investimentos, as an equity research analyst for seven years. Was a portfolio manager and analyst at GAP between 2017 and 2018.

Rodrigo Torres, MSc.

Graduated in Industrial Engineering at PUC-RJ, with a minor in Risk Analysis. Received a MSc. degree in Applied Mathematics also from PUC-RJ. Was an equity research analyst at GAP between 2009 and 2018.

Raphael Passos, CFA

Graduated in Industrial Engineering at UFRJ. Worked as an equity research analyst at SPX Capital. Was an equity research analyst at GAP between 2013 and 2018.

Bruno dos Anjos

Graduated *magna cum laude* in Industrial Engineering at UFRJ, with extension at Australian National University. Worked at the consulting firm EloGroup. Was an equity research analyst at GAP between 2014 and 2018.

Enrique Balbino

Graduated in Economics at PUC-RJ. Worked in the middle and back-office departments at SDA. Was a trader at GAP between 2013 and 2018.

Pedro Rosset

Graduated in Industrial Engineering at UFRJ. Was an equity research intern at GAP between 2016 and 2018.

Bios

Leonardo Rodrigues

Graduated in Industrial Engineering at UFRJ. Joined Sharp Capital in 2018 as an equity research intern.

Felipe Araujo

Graduated in Industrial Engineering at UFRJ. Worked as an equity research analyst at Itaú Asset Management. Joined Sharp Capital in 2022 as an equity research analyst.

Bernardo Brando

Graduated in Economics at PUC-RJ. Joined GAP in 2002 and was responsible for the fund of funds management, having formerly worked in the risk management and back-office department. Switched to Faros Consultoria in 2017 as the responsible for investment consulting for high net-worth individuals. Returned to GAP in April 2018.

Raphael Araujo

Graduated in Economics at FGV - RJ and received a MSc. degree in Economics and Finance from IBMEC-RJ. Worked at Opus Gestão de Recursos as a risk analyst. Worked at GAP between 2012 and 2018, becoming the responsible for the risk and back-office department since 2016.

Diogo Graccho

Graduated in Industrial Engineering at PUC-RJ. Worked in the credit control department at Banco BBM. Was a risk analyst at GAP between 2014 and 2018.

Ivyson Vila Nova

Graduated in Accounting Sciences at UFF and in Business Administration at UCAM and received an MBA in Corporate Finance from IBMEC-RJ. For over 20 years, worked in several segments, having worked in companies from the Invepar group and at Bematech S/A. Was responsible for the Accounting department at GAP between 2017 and 2018.

João Pacheco

Graduated in Mechanical Engineering at UFRJ. Joined Sharp Capital in 2019 as an intern in the operations department.

Rafael Carvalho

Graduated in Electronics and Computer Engineering at UFRJ. Worked as a software developer at GT2 Tecnologia. Moved to JGP Gestão in 2019 to work as a data scientist in the equities team. Joined Sharp Capital in 2022.

Pedro Santos

Graduated in Electronics Engineering at IME. Joined Sharp Capital in 2021 as an intern in the data science department.

Contact

+55 21 3550 7350

Av. Borges de Medeiros, 633, Office Shopping Leblon 202
Leblon - Rio de Janeiro, RJ – ZIP Code 22430041

sharpcapital.com.br

sharp
capital